# Leverage and Margin 

Kevin Crotty<br>BUSI 448: Investments

## Where are we?

## Last time:

- Adverse Selection
- Market structure
- Liquidity

Today:

- Leverage
- Margin
- Repurchase agreements

Leverage

## Leverage

Leverage is investing borrowed money.

- The return, good or bad, on every $\$ 1$ of your own money is amplified.


## Example

- Initial capital to invest of $\$ 100,000$ + borrow $\$ 50,000$
- Buy $\$ 150,000$ of stocks

| Assets | Liab/Eq |  |  |
| :--- | ---: | :--- | ---: |
| Stocks | 150,000 | Debt | 50,000 |
|  |  | Equity | 100,000 |
| Total | 150,000 | Total | 150,000 |

- Leverage ratio $=\frac{\text { Assets }}{\text { Equity }}$
- Example is levered 1.5 to 1
- More jargon: 50\% leverage ${ }_{\text {esI } 48}$


## One possible future

Suppose the stocks go up 10\% and you're charged 2\% interest on the loan (rolled into the debt balance)

| Assets | Liab/Eq |  |  |
| :--- | ---: | :--- | ---: |
| Stocks | 165,000 | Debt | 51,000 |
|  |  | Equity | 114,000 |
| Total | 165,000 | Total | 165,000 |

- The return is $14 \%(114,000 / 100,000-1)$.
- You made $10 \%$ plus one half of ( $10 \%$ minus $2 \%$ )

$$
=0.10+0.5(0.10-0.02)=0.14
$$

- "one-half" because you borrowed $50 \%$.


## Levered return

Let $w=\frac{\text { Debt }}{\text { Initial Equity }}$.
Levered portfolio return is:

$$
-w \cdot r_{\text {borrow }}+(1+w) \cdot r_{\text {stock }}
$$

We can rewrite this as:

$$
r_{\text {stock }}+w \cdot\left(r_{\text {stock }}-r_{\text {borrow }}\right)
$$

The return in the example is:

$$
0.10+0.5(0.10-0.02)=0.14
$$

## Another possible future

- Suppose the stocks fell by $10 \%$.
- You lose $10 \%$ plus one half of ( $-10 \%-2 \%$ ).
- So, your loss is $16 \%$ on your $\$ 100,000$ investment.

| Assets | Liab/Eq |  |  |
| :--- | ---: | :--- | ---: |
| Stocks | 135,000 | Debt | 51,000 |
|  |  | Equity | 84,000 |
| Total | 135,000 | Total | 135,000 |

- Check: 84,000/100,000 -1 = -16\%.


## The good and the bad

- You always make the stock return plus the fraction borrowed times (stock return minus borrowing rate).
- With $50 \%$ leverage and a $2 \%$ interest charge,

$$
\begin{aligned}
& +10 \% \rightarrow+14 \% \\
& -10 \% \rightarrow-16 \%
\end{aligned}
$$

## Levered S\&P Returns

- SPY with leverage in today's notebook


## Margin

## Margin

Margin: borrowing from your broker to purchase securities

- Percent margin $=\frac{\text { Equity }}{\text { Total Asset Value }}$
- Initial margin requirement set by the Fed's Reg T: 50\%
- Broker may set a higher initial margin requirement
- Maintenance margin requirement set by broker
- Protects broker agains default by borrower if asset values drop.


## Example with margin

Initial balance sheet

| Assets | Liab/Eq |  |  |
| :--- | ---: | :--- | ---: |
| Stocks | 150,000 | Margin loan | 50,000 |
|  |  | Equity | 100,000 |
| Total | 150,000 | Total | 150,000 |

$$
\begin{aligned}
\text { Percent Margin } & =\frac{\text { Equity }}{\text { Total Asset Value }} \\
& =\frac{100,000}{150,000} \\
& =66.67 \%
\end{aligned}
$$

## Example with price drop of $10 \%$

Balance sheet after stocks drop by 10\% (and margin interest of $2 \%$ rolled into loan)

| Assets | Liab/Eq |  |  |
| :--- | ---: | :--- | ---: |
| Stocks | 135,000 | Margin loan | 51,000 |
|  |  | Equity | 84,000 |
| Total 135,000 | Total | 135,000 |  |
|  |  | Equity |  |
| Percent Margin | $=\frac{\text { Total Asset Value }}{}$ |  |  |
|  | $=\frac{84,000}{135,000}$ |  |  |
|  | $\underline{y s} 62.22 \%$ |  |  |

## Margin Calls

A margin call occurs when the percent margin falls below the maintenance margin set by the broker.

- Suppose the maintenance margin on the account in our example is $35 \%$.
- How much could the stock value drop before a margin call occurs? (Ignore the interest expense on the margin loan.)

A margin call occurs when:

$$
\frac{\text { Equity }}{\text { Total Asset Value }}<\underset{\text { Busir4s }}{<\text { Maintenance Margin } . ~}
$$

## Margin Calls

- $S_{0}=$ initial stock value
- $L=$ margin loan amount
- $M M=$ maintenance margin percentage
- $r=$ stock return

A margin call occurs when:

$$
\frac{S_{0}(1+r)-L}{S_{0}(1+r)}<M M
$$

Solving for $r$ :

$$
r<\frac{L}{S_{0}(1-M M)}-1
$$

## Example

Margin call occurs if stock return is less than:

$$
r<\frac{50,000}{150,000(1-0.35)}-1=-48.7 \%
$$

Balance sheet with - $50 \%$ return

| Assets | Liab/Eq |  |  |
| :--- | :--- | :--- | :--- |
| Stocks | 75,000 | Margin loan Equity | 50,000 |
|  |  | 25,000 |  |
| Total | 75,000 | Total | 75,000 |
|  |  |  |  |
|  | Percent Margin $=\frac{25,000}{75,000}=33.3 \%$ |  |  |

## Margin Loan Rates

- It pays to shop around.
- Interactive Brokers charges
- Fed Funds rate plus 1.5\% on the first \$100,000.
- and falling further after that.
- Fidelity rate schedule

Repurchase agreements

## Repurchase agreements (repos)

- Simultaneously sell a security and agree to repurchase the same, or similar, asset at a later date at an agreed price.
- A repo can be thought of as a collateralized loan
- cash borrower pays the lender interest at the repo rate.
- Initial collateral is usually greater than the notional loan amount.
- difference is a haircut or repo margin.


## Repo transaction

## At initiation

Cash proceeds of short sale


## At termination



## Repo rates

Repo rate $=$ short-term rate - collateral-specific fee

- General collateral: repo rates slightly below federal funds rate
- Special collateral: repo rates lower because cash lender (security borrower) wants a particular security
- Repo rates are lower:
- higher credit quality bonds
- more liquid bonds
- harder to find bonds


## Term of repos

- Repos are short-term
- Majority are overnight
(b) Weighted by notional value


Figure 5: Percentiles of Repo Maturities

## Numerical example

- A dealer needs to finance $\$ 20$ million par value of $10-$ year Treasury notes for 1 day. The current market value of the securities is $\$ 19,576,026.65$. A corporation is willing to take the other side of the repo at a repo rate of $6 \%$ with a $1 \%$ haircut.
- At initiation, the dealer surrenders the notes and receives $\$ 19,380,266.39$ ( $\$ 19,576,026.65^{*} 99 \%$ ) in cash.
- In 1 day, the corporation returns the notes and is paid $\$ 19,383,496.43$ in cash. The interest on the cash loan is calculated as 3,230.04 (19,380,266.39 • $6 \% \cdot(1 / 360)$.


## Credit risk and repos

- Both parties are exposed to credit risk.
- The cash lender is exposed to the possibility of default on the cash borrower's part.
- If the market value of the collateral declines, the lender may have a loss.
- The cash borrower is exposed to the possibility that the cash lender cannot return the collateral (if the market value of the collateral increases)


## Mitigating credit risks

- The haircut is designed to protect the cash lender. If the collateral market value declines, the lender may still be made whole if the drop is less than the haircut.
- Higher haircuts for riskier borrowers and/or less liquid collateral.
- Marking-to-market
- if collateral MV declines, cash borrower can send cash or additional securities to the cash lender.
- if collateral MV increases, cash lender can send cash or the collateral securities to the cash borrower


## Empirical evidence on haircuts



Figure 6: Haircuts by Collateral Type (weighted by notional value)

# For next time: Short-selling + Limits to arbitrage 

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