# **Cross-sectional Predictability**

Kevin Crotty BUSI 448: Investments



#### Where are we?

Last time:

- CAPM and the Market Model Regression
- CAPM: Theory
- CAPM: Practice

Today:

- The cross-section of expected stock returns
- Portfolio sorts
- Cross-sectional regression



# **Expected returns**



## Estimating a stock's expected return

- How should we think about estimating  $E[r_i]$ ?
- Core finance: use CAPM

$$E[r_i] = r_f + \beta_i E[r_{\rm mkt} - r_f]$$

- But we saw last time that this does poorly empirically
  - as does using historical returns
- Today, we'll discuss some firm characteristics and how they relate to expected returns



# **Portfolio sorts**



## **Sorting stocks**

- Consider a characteristic of a firm, like its beta.
- How can we test if high beta firms have high expected returns?
- One method:
  - sort stocks on betas
  - form portfolios (b/c stock returns are noisy)
  - test if high beta portfolios have higher ex post returns than low beta portfolios



## A litle history on sorting stocks

- Market beta (Black, Jensen, Scholes 1972)
  - If anything, high beta firms *underperform* low beta
- Size (Banz 1981)
  - Small firms outperform large firms
- Book-to-market ratio (Fama-French 1992)
  - High B/M (value) outperform low B/M (growth)

#### Is the CAPM dead?

	All	Low- $\beta$	β-2	<b>β</b> -3	$\beta$ -4	$\beta$ -5	β-6	β-7	β-8	β-9	High- $\beta$
Panel A: Average Monthly Returns (in Percent)											
All	1.25	1.34	1.29	1.36	1.31	1.33	1.28	1.24	1.21	1.25	1.14
Small-ME	1.52	1.71	1.57	1.79	1.61	1.50	1.50	1.37	1.63	1.50	1.42
ME-2	1.29	1.25	1.42	1.36	1.39	1.65	1.61	1.37	1.31	1.34	1.11
<b>ME-</b> 3	1.24	1.12	1.31	1.17	1.70	1.29	1.10	1.31	1.36	1.26	0.76
ME-4	1.25	1.27	1.13	1.54	1.06	1.34	1.06	1.41	1.17	1.35	0.98
<b>ME</b> -5	1.29	1.34	1.42	1.39	1.48	1.42	1.18	1.13	1.27	1.18	1.08
ME-6	1.17	1.08	1.53	1.27	1.15	1.20	1.21	1.18	1.04	1.07	1.02
ME-7	1.07	0. <b>9</b> 5	1.21	1.26	1.09	1.18	1.11	1.24	0.62	1.32	0.76
<b>ME-</b> 8	1.10	1.09	1.05	1.37	1.20	1.27	0.98	1.18	1.02	1.01	0.94
ME-9	0.95	<b>0.9</b> 8	0.88	1.02	1.14	1.07	1.23	0.94	0.82	0.88	0.59
Large-ME	0.89	1.01	0.93	1.10	0.94	0.93	0.89	1.03	0.71	0.74	0.56

Source: Fama-French 1992



## More history on sorting stocks

- Liquidity (Amihud and Mendelson 1986)
  - less liquid  $\rightarrow$  high  $r_{t+1}$
- Momentum (Jegadeesh-Titman 1993)
  - past winners beat past losers
- Idiosyncratic volatility (Ang, Hodrick, Xing, Zhang 2006)
  - High idiovol  $\rightarrow \text{low } r_{t+1}$



#### Visualizing anomalies

One-way sorts

Two-way sorts



# Sorting in python

```
1 # Sorting function
2 def cut_quintiles(x):
3 try:
4 out = pd.qcut(x, 5, labels=["Lo 20", "Qnt 2", "Qnt 3", "Qnt 4", "Hi 20"])
5 except:
6 out = pd.Series(np.nan, index=x.index)
7 return out
8 CHAR = 'beta'
9 df["quintile"] = df.groupby("date")[CHAR].apply(cut_quintiles)
```



# **Cross-sectional regressions**



#### **Cross-sectional regression**

• An alternative approach to sorting is a cross-sectional regression

Regress each stock's average return (a time-series average) on its average characteristic:

$$\overline{r}_i = a + b \cdot ext{characteristic}_i + e_i$$

• If the characteristic is associated with higher returns,  $\hat{b}$  should be different from zero!



#### Fama-MacBeth

• Characteristics are often time-varying, so it is preferable to use a series of cross-sectional regressions.

For each time period, run a cross-sectional regression:

 $r_{i,t} = a_t + b_t \cdot ext{characteristic}_{i,t-1} + e_{i,t}$ 

• This produces a time-series of coefficients  $b_t$ . If the characteristic is associated with higher returns, the time-series average of  $\hat{b}_t$  should be different from zero!



#### Multivariate Fama-MacBeth

• We can also characterize returns as a linear function of multiple characteristics:

For each time period, run a cross-sectional regression:

$$r_{i,t} = a_t + b_{1,t} \cdot \mathrm{X1}_{i,t-1} + b_{2,t} \cdot \mathrm{X2}_{i,t-1} + e_{i,t}$$



## **Regressions or sorts?**

- Regression restricts the relation between returns and the characteristic to be linear
- Sorting allows for a nonlinear relation across stocks
  - It is more flexible, but it is reassuring if the relation is monotonically increasing or decreasing.
- Recent literature has applied various machine learning techniques to better characterize the cross-section of expected returns.



#### **Persistence of anomalies**

- What should happen as market participants become aware of these results?
- They should trade until the differences disappear.
- Anomalies that do not go away may be compensation for risk and should be accounted for as part of the asset's risk premium

$$E[r] = r_f + risk premium$$

• More on this next time...



## For next time: Multi-factor Models





**BUSI 448**